

K-Electric (KE) has powered Karachi for over one hundred years. Through a network spanning across 6,500 square kilometers, KE supplies power to all residential, commercial, industrial and agricultural areas that fall under the city's ambit and beyond, serving over 2.5 million customers across Karachi, Dhabeji and Gharo in Sindh, and Uthal, Vinder and Bela in Balochistan.

KE is the only vertically-integrated power utility in Pakistan, which means the organization manages all three key areas – Generation, Transmission and Distribution – of producing and delivering energy to consumers.

K-Electric, Pakistan's only vertically-integrated power utility that manages all three key stages – generation, transmission and distribution – of producing and delivering energy to its consumers, invites tenders for procurement / supply as per details given below

Request for Proposal Doc323862559 :- Due Date 15/06/2026			
Annual Contract (RRC) for New ACs (2026 to 2027)			
PR No. 1600003862			
S. No.	Material Code	Item Description	CAP Value 150 Million
10	10092934	AIR CONDITIONER; 1.5 TON INVERTER BASE	
20	10094924	AIR CONDITIONER; 1 TON INVERTER BASE	
30	10094925	AIR CONDITIONER; 2 TON INVERTER BASE	
40	10094926	AIR CONDITIONER; 4 TON INVERTER BASE	
50	10115965	AIR CONDITIONER; CASSETTE 2TON INVERTER	
60	10100138	AIR CONDITIONER; CASSETTE TYPE 4 TON	

IMPORTANT NOTE:

If you are interested to participate in this tender, kindly approach following to add you in this tender via ARIBA.

Mr SM Ali Raza Zadi (muhammad.aliraza@ke.com.pk)

Mr. Syed Rahid Hussain (syed.rahid@ke.com.pk)

REQUEST FOR PROPOSAL (RFP)

No Offers will be entertained outside SAP Ariba (E-Procurement Tool).

This will be a contract with locked UNIT PRICES having validity of 12 months with Closed CAP Value of PKR 150 million annually.

Unit Price will be locked for 1 years till the validity of the contract.

Upon expiration of the contract, this Agreement shall deemed to have been renewed automatically for next three months by the consent of both parties.

KE will issue a Release Order (RO) based on the quantity required which will be supplied by the vendor within the mentioned delivery time.

Vendor to confirm stock availability. In case of availability, order to be placed within 7 days with delivery time of 30 days. If stock is unavailable, delivery time will be 60 days.

KE has the right to split this contract in more than one suppliers/vendor.

Payment terms will be "60 days after the submission of invoices/delivery challan" for this Contract.



KE standards of terms and conditions shall be applicable unless otherwise specified in all released orders.

KE reserves the right to reject any bid and withdraw the bidding process at any time either without incurring any liability on the affected bidder(s) or any obligation to inform the involved bidder(s).

KE reserves the right to bifurcate this contract in 2 or more vendors (if required).

Validity of Quotation will be at least 120 days.

Total Cap Value of this tender is PKR 150 Million annually.

In case the vendor is offering the same items to a different corporate client within the period of our contract, KE should be given the same rates if they are commercially on the lower side.

Please note that KE is seeking a strategic business partner for the deliverance of below material

- All stamp duties at the time of contract will be borne by material Provider.
- Taxes, fees, and other impositions shall be levied as per applicable Laws.
- Delivery of the materials shall be made by vendor at their own cost, management and responsibility after receiving of released order.
- Material rejected by KE shall be replaced by vendor and shall bear all risks/costs of the materials rejected by KE

Scope of Work:

wagas.ayaz@3posp.pk and fahad.anwar@ke.com.pk keeping Procurement team in loop of email.

- Delivery to be done at the given address without any extra charges.
- These deliveries are all based in Karachi and their adjoining areas, e.g Hub, Uthal, Bela etc.
- Due to the nature of the contract, vendor should keep one-month inventory for KE in case of an emergency.